MERCHANDISING AND SERVICES

17.11 Methods of distribution of direct sales, 1981 and 1982 (concluded)

Commodity	From premises	By mail %	Home delivery %	Personal selling %	Through other channels ¹ %	Total direct sales \$'000
	9%					
Clothing and shoes	31.0	23.0	0.9	45.1	-	35,845
Fur goods	100.0	_	-	-	-	18,623
Furniture, re-upholstery and repairs	100.0		-		-	112,013
Books	0.8	78.5		20.7		189,553
Newspapers	0.8	8.4	80.9	-	9.9	286,902
Magazines		100.0			-	53,195
Home improvement products	42.6	3.0		53.7	0.7	62,593
Dinnerware, kitchenware and utensils	5.3	7.1	-	87.6	-	115,384
Sailboats and pleasure craft	98.1		-		1.9	14,053
Household electrical appliances	21.5	-	-	78.5	22	169,529
Household cleaners, soaps, brushes,						
brooms and mops	0.6	-	-	99.4	-	116,048
Cosmetics and personal care products	0.1	_	-	99.9	-	204,529
Costume jewellery	13.9	1.0	-	85.1	-	68,210
Phonograph records and tapes	-	100.0	-	_	-	20,267
Greenhouse flowers, nursery seeds						
and stocks	23.7	10.8	-	-	65.5	97.594
General merchandise	A.J. 1	100.0			00.0	44,694
Toys games hobbies crafts and cards	4.4	42.2		53.4		62,918
Toys, games, hobbies, crafts and cards Miscellaneous	41.3	36.0	=	22.7	-	144,592
Total, all commodities	22.9	16,1	24.5	31.1	5.3	2,482,605
1982					1.4	24 000
Meat, fish and poultry	94.5		-		5.5	26,878
Frozen food plans	16.1	_	70.0	83.9		17,706
Dairy products	24.1		75.8		0.1	297,369
Bakery products	74.1		20.3		5.6	231,282
All other foods and beverages	8.2	0.2	21.0	35.2	35.4	111,011
Canvas, awnings, sails and tents	74.4		-	25.6	-	12,023
Clothing and shoes	33.4	14.5	-	52.2	-	31,877
Fur goods	100.0	-			-	18,798
Furniture, re-upholstery and repairs	100.0	_	-		-	122,075
Books	-	79.6		20.4	-	189,831
Newspapers	0.7	10.6	80.2	-	8.5	299,606
Magazines	-	100.0	-	-		75,220
Home improvement products	58.3		37.6	3.9	0.3	57,731
Dinnerware, kitchenware and utensils	1.1	7.6		91.3		114,024
Sailboats and pleasure craft	100.0	-	-	_	-	12,770
Household electrical appliances	18.5	1.5	-	80.0	-	151,729
Household cleaners, soaps, brushes,	17			98.3		110 701
brooms and mops	1.7 0.1	_		99.9	-	112,781 217,186
Cosmetics and personal care products		2.2	100			
Costume jewellery	3.4	2.3	-	94.3	-	44,818
Phonograph records and tapes Greenhouse flowers, nursery seeds		100.0	-	-		21,233
and stocks	25.7	12.0	-	-	62.3	96,686
General merchandise		100.0	-	-		27,136
Toys, games, hobbies, crafts and cards	3.0	68.6	-	28.4	-	61,788
Miscellaneous	24.7	51.9	9.6	12.5	1.4	169,673
Total, all commodities	23.4	18.5	22.8	29.7	5.6	2,521,231

¹Includes roadside stands, market stalls, dining facilities on airlines, ferries and railways, kiosks, off-premises' shows, exhibitions and other display and demonstration venues.

17.12 Summary statistics of major traveller accommodation groups, 1978-82

Year and accommodation group	Locations No.	Rooms No.	Cabins and cottages No.	Tent trailer spaces No.	Total reccipts \$'000
1978 Hotels Motels Tourist homes Tourist courts and cabins Outfitters Tent and trailer campgrounds	5,197 4,102 345 2,443 1,602 3,239	201,478 78,252 2,467 902 1,809 627	3,087 3,193 46 20,364 11,025 3,803	2,748 5,301 31 5,587 8,089 308,718	2,947,739 425,577 4,644 57,552 73,444 125,190
Total	16,928	285,535	41,518	330,474	3,634,146